

# Swift Racing

#### A NEW ALTERNATIVE...

Founded in 2017, Perfect Balance Rowing is passionate about promoting the sport of rowing through providing *High quality products, Outstanding value for money & Exceptional customer service*. Perfect Balance Rowing are proud to represent Swift International in Australia.

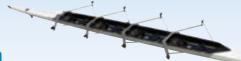
RACING SHELLS	CARBON PRO	CARBON ELITE	CLUB A	CLUB B		
Single Sculls						
Single Scull (1x)	\$8,990	\$6,990	\$5,490	\$3,490		
Pairs / Doubles						
Pair (2-)	\$12,990	\$10,990	\$7,990	\$6,490		
Double (2x)	\$13,490	\$11,490	\$8,490	\$6,990		
Pair / Double (2-/2x)	\$13,990	\$11,990	\$8,990	\$7,490		
Fours / Quads						
Coxless Four (4-)	\$21,990	\$18,990	\$14,490	\$10,990		
Coxless Quad (4x)	\$22,490	\$19,490	\$14,990	\$11,490		
Coxless Quad / Four (4x/4-)	\$22,990	\$19,990	\$15,490	\$11,990		
Coxed Fours / Quads						
Coxed Four (4+)	\$21,990	\$18,990	\$14,990	\$11,490		
Coxed Quad (4x+)	\$22,490	\$19,490	\$15,490	\$11,990		
Coxed Quad / Four (4x+/4+)	\$22,990	\$19,990	\$15,990	\$12,490		
Eights						
Eight (8+)	\$34,990	\$32,990	\$27,990	N/A		

<sup>\*</sup>All prices include GST. Prices are subject to change without notice. Contact us to confirm current pricing.

Contact us today for assistance with all your rowing needs.

# **Boat Shapes**

The single most important factor to consider when choosing a racing boat is the design weight. To maximize your crew's speed, it is essential they row in a boat suitable for their weight. Swift Racing offers an extensive range of 29 boat moulds (perhaps the most of any boat manufacturer). Not only does this ensure you are rowing a boat designed for your crew's weight, that is not a "cut down" version of a larger boat, it is also likely you will have a choice of suitable moulds to optimise your rowing experience.



#### Construction

A general note about rowing boat construction.

Honeycomb, or foam sandwich hulls, have become the standard for rowing boat construction. The method of construction used by boat manufacturers is surprisingly similar. A selection of carbon, Kevlar, and fibreglass layers are bonded to a core material (usually honeycomb or coremat). These are then heat-cured under vacuum at high temperatures to set.

A core material is used to make a sandwich structure in order to increase hull thickness. This is directly correlated to boat stiffness. As honeycomb is very lightweight, it makes an ideal core material. Coremat is used as an alternate core material, however because of its greater density it results in a heavier boat. Coremat does however offer better impact resistance, and is easier to repair than honeycomb.

Swift Racing offers four different construction types:

Construction Type	Core	Layers	Purpose
Carbon Pro	Honeycomb	Carbon/ Honeycomb/ Carbon	Minimum weight and maximum stiffness boat for those that want the best
Carbon Elite	Honeycomb	Kevlar/Honeycomb/ Carbon	Minimum weight for the budget conscious competitor
Club A	Coremat	Kevlar/Coremat/ Carbon	A competition boat that is built to last
Club B	Coremat	Fibreglass/Coremat/ Fibreglass	A workhorse! Great for Schools and clubs wanting a durable, reliable boat



"We purchase Empacher boats for our priority crews, and for the remainder of our fleet we use Swift Boats. The value for money proposition of the boats is undeniable, and it allows us to have a far more modern and competitive fleet. I believe this model provides our rowing program with the best possible bang for buck".

#### Thomas Courtney - St Kevin's College, Toorak VIC



### Warranty

All Swift boats are manufactured to the highest of standards, and at PBR we stand by the design and quality of the Swift boats and their fittings. Our commitment to our customers is backed up with multi-year nationwide warranties on our products that can be transferred between owners.

Hull & Composites	3 Years
Fittings	2 Years

### Spare Parts & Accessories

A downloadable catalogue of all parts and accessories is available on the <u>PBR website</u>. All items are available to purchase online. For program leaders there is the option to generate a list for a purchase order.

#### **Customer Service**

At PBR we pride ourselves on offering solutions to our customers. We are experienced rowers that have also coached and been program leaders. We appreciate and understand that beyond supplying a boat we need to offer support that will complement your hard work, and that this support extends well beyond simply delivering a boat. Your purchase is the start of the relationship, and from that moment forward PBR will work hard to be considered a resource for you and your program.

## **Rewards Program**

Many of our customers are benefiting from our rewards program, with cheaper boats or more of them. The prices on our price list are what all our customers pay - we are completely fair and transparent in pricing. In lieu of offering discounts, we reward our loyal customers through our rewards program. Please visit the PBR website or contact us for more information.

#### **Order Windows**

Boats are generally delivered in each quarter throughout the year. Please contact us for details of the next order window. In addition, we try to keep boats in stock to service customer needs immediately or reduce wait times where possible.

# **Boats Currently in Stock**

Please visit <u>www.rowtrade.com</u> to view PBR's current stock lists. Stock boats include a free boat cover and quick release as standard.

# **Viewing Opportunities**

PBR travels to as many regattas as possible and on most occasions have a boat on display. If you are interested in viewing our range of boats, please do not hesitate to contact Katelyn or Alastair.



www.shop.perfectbalancerowing.com